



Thursday, 20 June 2024

Annex and report

Information on the candidate proposed for election to the Administrative Board under agenda item 6

Marco Santos

Weston, Florida, USA

Personal details:

Date of birth: 03 June 1975
 Place of birth: São Paulo, Brasilien
 Nationality: Brazilian
 Profession: GFT CEO Americas and Group Executive Board

Education / Training:

1993 – 1996 Bachelor Degree in Computer Science
 USP – University of São Paulo, Brazil
 2005 – 2006 Post Graduation and MBA in International Trade
 FIA – Fundação Instituto de Administração, Brazil
 2018 – 2018 Executive Program
 Singularity University, Mountain View, USA
 2020 – 2020 Executive Education, Artificial Intelligence
 MIT – Sloan School of Management, Cambridge, USA
 2024 – 2024 Executive Education, Building Game-Changing Organizations
 MIT – Sloan School of Management, Cambridge, USA

Professional Experience:

1996 – 2000 E-Business Practice Manager, ORACLE, São Paulo, Brazil
 2000 – 2002 Director of Software Development, ORGANIC, São Paulo, Brazil
 2002 – 2002 Co-Founder, IT Partners Consultoria e Treinamento, São Paulo, Brazil
 2002 – 2006 Senior Account Manager, CPM Capgemini, São Paulo, Brazil

2006 – 2011 Executive Director – Head of Sales Brazil, TATA Consultancy Services, São Paulo, Brazil

2011 – 2014 Country Manager Brazil, GFT, Alphaville, Brazil

2014 – 2020 President Brazil and Latin America Region, GFT, Alphaville, Brazil

2020 – 2023 CEO USA & Latin America Region and Group Executive Board, GFT, New York, USA

2023 – present CEO Americas and Group Executive Board, GFT, New York, USA

Expertise / skills:

- Information Technology, Digital Innovation and Transformation
- Banking and Insurance Sector, Industry
- Corporate Management and Control, incl. Strategy and M&A
- International experience including North America, Latin America, Europe and Asia
- Management Consulting

Seats on other statutory supervisory boards in

Germany:

- none

Additional significant activities:

2014 – 2021 President of Fiscal Board, Brasscom, São Paulo, Brazil
 2022 – 2023 Advisory, Staged Ventures, Miami, USA